StarWind
Hyperconvergence for SMB & ROBO

DESAN Research Solutions B.V. weeds out extra points of failure with StarWind Virtual SAN (VSAN)

DESAN
RESEARCH SOLUTIONS

About the Company

DESAN Research Solutions B.V. is a Dutch company based in Amsterdam and specialized in collecting, processing, and reporting survey data for opinion and market research.

Company Profile

Market Research

Contact Person

Hans Rutjes, Company Representative

Problem

The company was looking for virtual shared storage to eliminate extra points of failure and increase its IT infrastructure performance.

Solution

With StarWind VSAN, the company got a shared storage solution enhancing its IT infrastructure performance, blurring out the issue of extra points of failure, and reducing OpEx impressively.

Problem

Before **StarWind Virtual SAN (VSAN)** deployment, DESAN Research Solutions B.V. has had an iSCSI SAN infrastructure with a cluster of Hyper-V nodes. This IT infrastructure was characterized by low performance, high maintenance costs, and extra points of failure. In addition, the proprietary SAN and software did not allow the company to upgrade the hardware easily. Since DESAN Research Solutions B.V. had previously implemented StarWind Virtual Tape Library (VTL) into its IT environment and was pleased with its operation, it turned its attention to VSAN to solve the faced problems.

Solution

DESAN Research Solutions B.V. has chosen **StarWind VSAN** because of its trustworthy technical characteristics and a wise price. The StarWind product easily integrated into the existing IT environment, allowing the company to use different hardware while continuing to operate without a hitch. Thanks to StarWind, DESAN Research Solutions B.V. has increased its IT infrastructure performance, eliminated points of failure, and reduced operating expenditures (OpEx) significantly. The company was also very pleased with the work of StarWind Support Team. Every time help or information was needed, DESAN Research Solutions B.V. reached out and got helped good and timely. This is precisely why in the future they are going to buy two additional nodes and use VSAN on them.

> StarWind has exceeded our expectations. We have not encountered any problems so far and we are very pleased.
>
> **Hans Rutjes, Company Representative**

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